



## Allied Electronics & Automation Factsheet

Allied Electronics & Automation is a high service level, authorized distributor of industrial automation, interconnect, cabling, and electromechanical products with more than 40 sales offices serving the Americas.

### Brand Values

To provide a personal, seamless, and progressive experience every time, for internal and external customers.

### Company Facts

#### Historical

- Allied was founded in 1928 as the radio parts distribution arm of Columbia Radio Corporation.
- In 1999, Allied became the North American division of Electrocomponents plc, a U.K. company, and a recognized leader in sales of electronic components
- In 2016, Allied expanded into South America, with a full-service office in Santiago, Chile.
- In 2017, we expanded our sales presence throughout Mexico.
- In 2018, we broke ground on a 220,000-square-foot, state-of-the-art warehouse addition, which is scheduled to open in mid-2020. It will provide an additional 500,000 stocked products, up from 170,000 today.

#### Today

- Allied Electronics & Automation is the second largest operating company within Electrocomponents, the global distributor for engineers headquartered in London, England.
- Allied employs more than 900 people throughout the entire organization, which includes corporate headquarters, a warehouse, and distribution center in Fort Worth, Texas, and more than 40 sales offices.
- We service customers throughout the Americas, including the U.S., Canada, Chile, and Mexico.
- Our product portfolio includes more than 300 name-brand suppliers.
- Allied distributes a wide spectrum of product technologies, including automation & control, electromechanical, enclosures & fans, interconnect, passive & active, power, test & measurement, wire & cable, and more.

- Our website lists more than three million products, with online sales contributing approximately 42% to our total business. [www.alliedelec.com](http://www.alliedelec.com).
- We ship more than 6,250 parcels per day, some within hours of receiving the order, from our 300,000-square-foot warehouse and distribution center.
- Customers can order up to 10 p.m. ET, and orders ship same day.
- Order up to 8 p.m. ET for next day delivery.
- We also schedule orders to ship when customers need them.
- Our warehouse, stocked with more than \$100 million worth of inventory, has more than 170,000 products on-hand every day.
- We use RF technology for paperless pick and put-away processes.
- We boast a 99% order and shipping accuracy.
- Our Field Application Engineers and in-house Technical Support Team solve customer and sales issues.
- In fiscal year FY19, sales were \$630 million, growing from \$180 million in fiscal year FY00.
- Allied is a member of the National Association of Electrical Distributors (NAED).

### **About Allied Electronics & Automation**

Allied Electronics & Automation is a high service level, authorized distributor of industrial automation products, electronic components, and electromechanical products with sales offices serving the Americas. With more than three million parts online, engineers and purchasers often look to Allied for a broad range of product solutions from more than 300 world-class suppliers.

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