



Allied Electronics & Automation Factsheet

Allied Electronics & Automation is a pro-active, omni-channel solutions partner for Industrial customers and suppliers who are involved with designing, building and/or maintaining equipment and facilities. We are customer- and supplier-obsessed and laser-focused on the overall satisfaction of these stakeholders by providing best-in-class quality and delivery performance.

Our Value Proposition

From the simple to the complex, we provide an outstanding portfolio of products and technologies, solve problems with innovative solutions and deliver a world-class customer experience by making it easy to do business with us.

Company Facts

Historical

- Allied was founded in 1928 as the radio parts distribution arm of Columbia Radio Corporation.
- In 1999, Allied became the North American division of Electrocomponents plc, a U.K. company, and a recognized leader in sales of electronic components
- In 2016, Allied expanded into South America, with a full-service office in Santiago, Chile.
- In 2017, we expanded our sales presence throughout Mexico.
- In 2018, we broke ground on a 220,000-square-foot, state-of-the-art warehouse addition which was completed in 2020 and has the capacity to expand to more than 800,000 stocked products.
- In 2020, we began constructing a virtual demo lab to demonstrate customer systems and solutions in real-time.

Today

- With FY20 sales of \$649 million, Allied Electronics & Automation is the second largest operating company within Electrocomponents, the global distributor for engineers headquartered in London, England.
- Allied employs more than 900 people throughout the entire organization, which includes corporate headquarters, a warehouse, and distribution center in Fort Worth, Texas, and more than 40 sales offices.

- We serve customers throughout the Americas, including the U.S., Canada, Chile, and Mexico.
- Our product portfolio includes more than 500+ name-brand suppliers of a wide spectrum of product technologies including automation & control, electromechanical, enclosures & fans, interconnect, passive & active, power, test & measurement, wire & cable, and more.
- Our website lists more than 3.5 million products, with online sales (www.alliedelec.com) contributing approximately 42% to our total business.
- We ship more than 6,250 parcels per day, some within hours of receiving the order, from our 520,000-square-foot warehouse and distribution center. We also schedule orders to ship when customers need them.
- Our warehouse, stocked with more than \$130 million worth of inventory, has more than 170,000 products on-hand every day.
- We use RF technology for paperless pick and put-away processes and boast a 99% order and shipping accuracy.
- Our Field Application Engineers and in-house Technical Support Team solve customer and sales issues and develop innovative solutions. The newly-completed virtual demo lab now allows Allied engineers to share live video and other content from the lab to demonstrate customer-specific applications upon request.
- Allied is a member of the National Association of Electrical Distributors (NAED), the Power Transmission Distributors Association (PTDA), and the National Association of Wholesaler-Distributors (NAW).

Connect with Us

With sales offices across the Americas, a focus on digital customer experience, and more than 3.5 million parts available for purchase online, engineers, designers, maintainers and purchasers trust Allied to provide a wide range of solutions across the entire product lifecycle. Connect with us at www.alliedelec.com or via social media on [Facebook](#), [Twitter](#) and [LinkedIn](#).

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